



**All County® Alliance Property Management**  
**Exclusive Rental Management Agreement**

5814 Old Pasco Rd. Wesley Chapel, FL 33544 Phone: 813-940-7500  
contact@allcountyalliance.com

Fax: 813-940-7510

- 1. PARTIES:** This agreement between \_\_\_\_\_, the owner or legally appointed representative of the premises, hereafter called LANDLORD and ALL COUNTY® ALLIANCE PROPERTY MANAGEMENT, hereafter called the BROKER, whereby the LANDLORD appoints the BROKER, its agents, successors, and assigns EXCLUSIVE AGENT to rent, lease, operate, control and manage their properties.
- 2. EXCLUSIVE RIGHT TO RENT, LEASE AND MANAGE:** Owner hereby employs BROKER exclusively, giving BROKER the exclusive right to rent, lease and manage LANDLORD'S property known as:

**SEE LIST BELOW ABOVE SIGNATURE LINE ON PAGE 5**

under the terms and conditions herein set forth. The property includes the entire premises in full UNLESS any areas such as shed(s), storage closet(s), garage, attics, crawl spaces, other storage areas, sheds, or rooms are specifically excluded by LANDLORD in writing. BROKER agrees to accept the management of the property, to the extent, for the period, and upon the terms herein provided and agrees to furnish the services of his organization for the renting, leasing, and management of the property. LANDLORD invests with BROKER with full power and authority to do and perform all and every lawful act and things necessary for the purposes of eviction and/or collection of rents and/or other monies due and any other lawful act deemed necessary or prudent in BROKER'S judgment regarding said property. BROKER may do so in the name of the LANDLORD, in BROKER'S name alone, or in the names of both.

**3. TERM:** It is mutually agreed by and between the parties that this Management Agreement shall be binding upon the parties, successors, estate and assigns and shall remain in full force and effect until termination pursuant to the terms of paragraph 14. The term shall begin on the \_\_\_\_day of \_\_\_\_\_, **20** and will be in effect for one year and will automatically renew for successive year periods at the anniversary date so long as there has not been at least a thirty (30) day written notice prior to the next term given by either party to terminate.

**4. MANAGEMENT AUTHORITY AND BROKER RESPONSIBILITIES:** LANDLORD expressly grants to BROKER the following authority, powers and rights.

- A.** BROKER will use his best efforts to lease or rent with the following terms: first month's rent and security deposit will be collected before occupancy. An additional security deposit may be collected at brokers discretion. Any deviation from these terms must be agreed upon by all parties in writing. LANDLORD agrees to hold BROKER harmless for any failure to secure tenant(s) for the LANDLORD, any cancellation by the tenant(s), and/or failure to collect any rents or monies due from the Tenant for any reason.
- B.** Full management and control of the property with authority to collect all rent and other monies and securities from Tenants in the property, and issue receipts for same.
- C.** To prepare and negotiate new leases and renewals of existing leases in which BROKER is authorized to execute.
- D.** BROKER is granted by the LANDLORD the right to manage the property as the BROKER deems necessary, to collect all rental and other funds that may be due to LANDLORD, to cooperate with other BROKER'S or assign or sell the management account as BROKER may see fit, to require releases from all parties in the event of a controversy before disbursing funds and to do all those things BROKER deems necessary for the efficient management of the property except for authority or responsibilities expressly retained by LANDLORD in

writing.

- E. To change locks on the property between tenancies for safety and security reasons.
- F. To place "For Rent" signs on the property unless prohibited by applicable HOA bylaws or local ordinances.
- G. To place a lock box on the property unless prohibited by applicable bylaws or local ordinances.
- H. BROKER is given the Exclusive Right to screen and approve or disapprove prospective tenant(s), to deliver, on LANDLORD'S behalf, any default notices to tenant(s) as may be necessary.
- I. LANDLORD agrees that any legal notices or institution of eviction or damage proceedings against tenant(s), through the courts or otherwise, must be taken by the LANDLORD individually or, with the permission of LANDLORD, BROKER shall hire an attorney to perform the eviction. Costs and attorney's fees to evict tenant(s) or otherwise will be paid by LANDLORD in advance and LANDLORD agrees to hold BROKER harmless for same.
- J. In the event tenant(s) vacate voluntarily or involuntarily owing rent monies due under the terms of the lease or any renewals, and, if these monies are collected in whole or part in the future, LANDLORD agrees that BROKER is entitled to a commission on any monies received in the percentage as set forth below and agrees to remit same to BROKER.
- K. To have repairs made, to purchase necessary supplies, to provide for all negotiating and contractual arrangements by suppliers or other independent contractors for all improvements, maintenance or repair services deemed necessary by LANDLORD and/or BROKER or to comply with applicable building housing, and health codes, and to determine that such services were performed in a proper and prescribed manner. LANDLORD'S approval shall be obtained on each improvement, maintenance or repair item that shall exceed two hundred dollars (\$200.00) in cost, except for emergency repairs. In case of emergency, i.e. air conditioning, heat, refrigerator, range or plumbing or any other repair the BROKER deems an emergency and or necessary in Broker's sole judgment for the safety of the tenant(s) or the welfare of the property, BROKER has authority to institute repairs, even if over the aforementioned limit.
- L. To collect from applicants or tenants any or all the following: administrative fee, application fees, late rent fees, non-sufficient fund bank fees, re-leasing fees, lease modification fees, default notice fees, or any other fees that may now or in the future become a tenant(s) obligation. All such fees shall belong to BROKER to offset BROKER'S extra time and expense for handling additional work and responsibilities related to such fees need not account for such fees to LANDLORD, except late fees are split 50% between BROKER and LANDLORD. Funds collected from tenant(s) each month shall be applied to tenant(s) obligations chronologically beginning with the earliest obligation incurred.
- M. To render monthly statements to LANDLORD of income and expenses and to disburse to LANDLORD the net proceeds of such accounting. Statements and financial disbursements will be made monthly-customarily between the 15<sup>th</sup> and 20<sup>th</sup> of each month, but in no case, will disbursements be made until tenant(s) funds have cleared BROKER'S bank. In the event disbursements, should be made in excess of income collected, LANDLORD shall pay back such excess promptly to BROKER.
- N. In the event a Tenant is sent to a collection agency or a prospective tenant places a good faith or holding deposit with BROKER and fails to take possession, said deposit/fee or portion thereof, if retained, shall be disbursed 50% to LANDLORD and 50% to BROKER. BROKER retains the sole and exclusive right to refund this deposit to prospective Tenant in full or part upon the advice of BROKER'S legal counsel and LANDLORD agrees to hold BROKER harmless for same.

#### **5. LANDLORD ASSURANCES AND RESPONSIBILITIES:**

- A. LANDLORD warrants that the property to be managed is a legal rental unit and rental of same will not be in violation of any ordinances. LANDLORD warrants that he/she/they constitute all the owners of the property and will provide a copy of the deed if requested by BROKER. LANDLORD assures that he/she/they have full power and authority to hire BROKER and have the right to receive income proceeds from the property and that this power, authority, and right have not been assigned, or transferred to others.
- B. LANDLORD shall place in reserve with BROKER Five Hundred (**\$500.00**) per property, for the purpose of maintenance, repairs, or other expenses that may arise, and authorizes BROKER to replenish this reserve from rents collected.
- C. To cooperate fully with BROKER with all applicable building, housing, and health codes, as well as fair housing regulations. The property shall be rented without regard to race, creed, color, religion, sex, national origin, age, disability, marital status, familial status, or sexual preferences.

**6. INSURANCE/FEES/TAXES/CHARGES:** LANDLORD shall pay direct any condominium maintenance fees, taxes, insurance, mortgages, and other charges. LANDLORD agrees that they shall maintain public liability insurance coverage on the property at all times in an amount not less than \$100,000.00 per person and \$300,000.00 per occurrence. LANDLORD

agrees to and does hereby indemnify and hold harmless BROKER, its employees, agents and assigns, from any and all claims, suits, damages costs, losses and expenses arising from the management of the property and from any injury to persons and/or property occurring on or about the premises. BROKER agrees to maintain their own Liability Insurance and Errors and Omissions Insurance.

**7. UTILITIES:** If allowed by law and unless otherwise agreed to by the parties, Tenant(s) are required to have telephone service, cable, electric service, water service and all other utilities in their own name. In any lease where the tenant(s) shall have use of the LANDLORD's utilities and be responsible for all or part of the bill(s), LANDLORD shall pay the entire bill in a timely manner and forward copies to this office for reimbursement. Under no circumstances shall LANDLORD cause the termination of these services and LANDLORD agrees to indemnify BROKER for any damages or litigation fees/cost incurred by BROKER if LANDLORD improperly terminates a utility service. BROKER will deduct bills to the extent of funds available and LANDLORD agrees that BROKER shall be in no way responsible for nonpayment of or theft of any utility service by tenant(s). If BROKER collects laundry money on behalf of the LANDLORD, a 50% fee of monies collected will be due to the BROKER by the LANDLORD.

**8. CONDOMINIUM/HOMEOWNERS ASSOCIATIONS:** In a condominium unit, the lease shall be subject to the Declaration of Condominium pertaining thereto and the rules and regulations of the Association and Board of Directors there under and, further, the LANDLORD shall be responsible for providing BROKER with all current rules and regulations, and for payment of any recreation, land, and/or other fees, fines levied by the association, or assessments and LANDLORD agrees to indemnify BROKER for payment of same. In the event the tenant(s) fail to comply with the rules and regulations and the association or board levies fines or assessments against the LANDLORD, LANDLORD agrees that BROKER is in no way liable for the payment of any fees, fines, or assessments.

**9. FURNISHINGS/WARRANTIES:** The LANDLORD shall deliver a copy of the furnishings inventory if furnished or, in the alternate, pay the BROKER \$30.00 to provide same. (The \$30.00 fee is subject to change with notification by first class mail). It is LANDLORD's responsibility to keep the inventory current. LANDLORD is also to deliver copies to BROKER of any Service Contracts or Warranties that exist, if any. If no Warranties or Service Contracts are received at the time this agreement is executed, BROKER shall assume none exist. LANDLORD will provide three (3) full sets of keys plus two (2) mail keys (if applicable) to the BROKER. In unfurnished units, LANDLORD will provide window treatments/basic blinds and screens for windows and doors (if applicable) and their hardware or authorize BROKER to purchase and install same.

**10. DAMAGES or MISSING ITEMS:** BROKER is not responsible for damage to the premises or items missing, switched out, lost or damaged under any circumstances, including but not limited to, theft, vandalism or negligence of tenant(s) or their guests. In furnished units, an inventory will be checked by BROKER at departure. In the event tenant(s) damage the premises or owes any monies to the LANDLORD, BROKER is given the exclusive authority to determine in its professional judgment the amount due, charge the Tenant accordingly and/or settle with the tenant(s) upon advice of BROKER'S legal counsel. Broker is given the power to make claims upon the security deposit on behalf of Landlord and Broker shall not be held liable for any failure to make claim(s) on any damages which were not readily apparent to Broker.

**11. OFFICE SERVICES AT OPTION TO LANDLORD:** Broker provides direct deposit free of charge to deposit funds into LANDLORD'S account. LANDLORD may request a paper check mailed at \$10 per check. BROKER provides online statements free of charge with a specific log-in ID, which are to be run from the 16<sup>th</sup> to the 15<sup>th</sup> of the months. Documents available and older than 3 months may be emailed for \$1 per document page or mailed at \$5 per document page.

**12. BROKER COMPENSATION:** BROKER shall be entitled to a rental commission from all rent monies collected and shall retain any charges deemed "additional rent" or fees in the lease agreement as per outlined in "tiered pricing" **Section 16**. In the event Owner utilizes services that are not covered under their pricing plan compensation to All County will be as follows: Inspections \$99.00 per inspection, Bill Pay \$5.00 per bill, Maintenance Coordination \$15.00 per issue, Notice Delivery \$25 per notice, Security Claim preparation and mailing \$25.00 plus certified postage. Owner can upgrade to next tiered pricing plan without penalty, however if going to Peace of Mind they must pay the difference for the insurance premium and be eligible for the program with a Tenant placed by All County that is in good standing.

**13. POWER OF ATTORNEY:** LANDLORD(s) hereby grant Broker, its agents, successors and assigns the authority and power of attorney to sign leases and other documents pertaining to the management of the property on behalf of and in place of LANDLORD(s). LANDLORD(s) hereby agree that they will be bound by such signature of BROKER, its agents, successors and assigns as if LANDLORD had signed the lease or other pertaining documents. LANDLORD(s) signature on this agreement authorizes BROKER to assume power of attorney.

**14. TRANSACTIONAL SALE:** In the event the property, in part or whole, shall be offered for sale to a tenant or buyer procured by BROKER at any time, even after tenancy has been terminated and even after the management agreement has been terminated and for the following 12 months of such, LANDLORD agrees to pay BROKER a commission equal to 6% of the gross sales price of the property upon closing of any such sale.

**15. TERMINATION:** Termination by LANDLORD is effective 30 days after when actually physically received by BROKER. In the event this agreement is terminated by LANDLORD or BROKER, the BROKER's rights provided for in paragraph 13 shall survive such termination for a period not to exceed 30 days (termination period). BROKER reserves the right to cancel the management agreement immediately with written or verbal notice. All monies expended by BROKER shall be paid to BROKER prior to this cancellation and BROKER is authorized to withhold any sums owed to BROKER from monies held prior to the final disbursement to LANDLORD. For any lease that is executed within 60 days of termination, LANDLORD shall pay to BROKER an amount equal to one full month's rent plus a \$250 advertising fee. LANDLORD agrees to pay a \$250 cancellation fee if no tenant is placed in a property within four (4) months of the execution date of this agreement.

**16. Tiered pricing plan selected:** \_\_\_\_\_.

<b>Leasing Only</b>	<b>Basic – Flat Fee</b>	<b>Standard</b>	<b>Peace of Mind</b>
<b>1st Month's Rent</b>	<b>50% Leasing Fee</b>	<b>50% Leasing Fee</b>	<b>60% Leasing Fee</b>
<b>No Monthly Management Fee</b>	<b>\$79 Flat Monthly Management Fee \$300 Renewal Fee</b>	<b>\$10% Monthly Management Fee \$300 Renewal Fee</b>	<b>12% Monthly Management Fee \$300 Renewal Fee</b>
<b>Includes:</b>	<b>Includes all the Features of Leasing Only Plus:</b>	<b>Includes all the Features of Basic Plus:</b>	<b>Includes all the Features of Standard Plus:</b>
Free Rental Analysis	Rent Collection	Move in - Move Out Inspections	Eviction Insurance & Court Costs Guarantee
Marketing Photos	Monthly Direct Deposit Owner Disbursement	Maintenance Coordination	Loss of Rent for Lease Break - 2 to 4 Weeks
Extensive Marketing Program	Monthly and Year to Date Statements	24/7 Emergency Line	Loss of Rent Insurance for Eviction 4 - 12 Weeks
Easy On-line Showing Scheduler for Potential Renters	Owner and Tenant Online Portal	Tenant Client Retention Program	Malicious Damage Insurance \$5,000 - \$50,000
Coordinate and Handle all Showings	Tenant Welcome Gift	Handle Lease Compliance and Tenant Correspondence	Theft or Damage to due to Theft Insurance \$5,000 - \$25,000
Online Applications and Credit Cards Accepted	Annual Inspection	Pay Bills Associated with Property	Insured through Lloyds
Thorough Tenant Credit and Background Screening	Lease Renewal for 7-12 Month Period		
Attorney Approved Lease	Lease Guarantee - Free Rental (for tenants placed that stay less than 6 months)		
Move In Monies and Security Deposits Collected			
<b>*Minimum \$900 Monthly Rent</b>	<b>*Minimum \$900 Monthly Rent</b>	<b>*Minimum \$1000 Monthly Rent</b>	<b>*Minimum \$1250 Monthly Rent</b>

**\*Peace of Mind only applies to tenants placed by All County or that have been in good standing with All County for a period of nothing less than 120 days without late pays and/or outstanding violations or non-compliance issues of Any type.**

**17. NOTICES:** Whenever any notice is required in this agreement or desire to communicate formally or legally by

LANDLORD to BROKER, notice must be in writing and mailed certified or return receipt requested to the address as indicated hereafter, and deemed delivered upon actual physical receipt thereof, not date of mailing.

BROKER: All County Alliance Property Management  
5814 Old Pasco Rd. Phone: 813-940-7500  
Wesley Chapel, FL 33544 Fax: 813-940-7510  
Email: contact@allcountyalliance.com

LANDLORD: \_\_\_\_\_  
Print Name Owner name (Printed) Tax ID #  
\_\_\_\_\_  
Owner name (Printed) Tax ID#

Mailing Address: \_\_\_\_\_

Email Address: \_\_\_\_\_

\_\_\_\_\_  
Home Phone Work Phone Cell Phone

**List of Properties per Section 2:**

Address City County State Zip

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**18. MODIFICATION OF THIS AGREEMENT:** BROKER may change the terms of this agreement by giving 60 days' written notice to LANDLORD. The 60 days shall be counted from the date notice was mailed. Should no written objection be forthcoming from LANDLORD within 60-day period, LANDLORD'S acceptance of said changes shall be presumed.

FACSIMILE SIGNATURES: THE PARTIES AGREE THAT THIS AGREEMENT MAY BE EXECUTED BY FACSIMILE AND SUCH FACSIMILES SHALL BE BINDING AS IF ORIGINALS.

**\*\*\*IMPORTANT NOTICE \*\*\***

IN COMPLIANCE WITH THE FEDERAL FAIR HOUSING ACT, please do not ask or expect us to place any restrictions on your property based on a prospective tenant(s) race, color, national origin, religion, sex, disability, familial status. FEDERAL AND STATE LAWS prohibit us from placing any such restrictions on the properties we handle for rent.

EXECUTED this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

\_\_\_\_\_  
Owner Signature

\_\_\_\_\_  
All County Alliance Agent

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Owner Signature